2018

A PROGRAM OF NJBIZ

FA5750

CELEBRATING THE DYNAMIC GROWTH OF NEW JERSEY COMPANIES

#44

TWO RIVERS TITLE COMPANY, LLC

Little Silver, Monmouth County www.tworiverstitle.com

Industry: Title and escrow **Year founded:** 2003

Number of employees: 47

Company description: A regional title and escrow company handling residential and commercial transactions development projects, as well as providing services to federal, state and local government entities and agencies.

Strategies, tactics and/or decisions key to growth: Hiring and retaining good people has been the single most important factor in Two Rivers' growth and its ability to meet the increasing needs and expectations of clients. The company's willingness to reinvent itself over the years has also been crucial to growth.

New products and/or services: In 2017, Two Rivers started a general insurance division specializing in the needs of the real estate industry and the professionals who serve in it.

Future goals: The ultimate goal remains to be a true closing partner to all of the parties to a real estate transaction. The company has already begun developing its own custom software solutions to provide a safer, faster, more accurate and more cost-effective closing process for customers.



TOP EXECUTIVE: Matthew Cohen President

tworiverstitlecompany, LLC Your Closing Partner